

## WANT TO GET IN EARLY WIN MORE?

How often have you opened a government bid notice or RFP only to find that it was written to your competitor's specs – that you lost the game before it even started? **Wouldn't you rather** make your **pitch** to agency decision makers long **before the bid process**, so that yours is the product of choice from the beginning?

### OF COURSE YOU WOULD.

The Onvia Spending Forecast Center and Online Database give you the early advantage in the gBusiness marketplace. With our unmatched combination of tools and services, you can find agency budgets and projects months – or even years – in advance. You can access opportunities as soon as they are released, pinpoint key decision makers to influence spending decisions, and track projects in advance of your competitors.

With Onvia, you never have to wonder if you're pursuing the most promising gBusiness opportunities. You can plan with confidence, knowing that you are applying your resources where they count the most.

#### The Onvia Spending Forecast Center and Online Database help you stay ahead of the game with:

- ▶ Information across the lifespan of each opportunity
- ▶ Contact information for buyers and decision makers
- ▶ Competitors' activities in your targeted areas
- ▶ Multi-year agency spending plans (3-6 years)
- ▶ Unique search capabilities by key criteria
- ▶ Earliest project and budget discovery

**REVOLUTIONIZE HOW YOU DO  
BUSINESS WITH THE GOVERNMENT.  
CONTACT ONVIA TODAY!**

gBusiness@onvia.com  
800.331.2320



# HOW IT WORKS

The Onvia Spending Forecast Center is a searchable database of agency spending plans, covering all 366 Metropolitan Statistical Areas (MSAs) nationwide. Its agency spending plans, Capital Improvement Plans (CIPs) and annual budgets represent more than 85% of governmental spending. Its robust search tool allows you to easily find plans based on keyword, agency type and location, plan focus, and more. It's the most comprehensive spending forecast tool in the U.S.

Combine the Spending Forecast Center with the Onvia Online Database and you get a game-changing gBusiness strategy.

## Spending Forecast Center - Search Results

The screenshot shows the Onvia Spending Forecast Center search results for the keyword 'city of seattle'. The interface includes a search bar, navigation tabs (My Onvia, Project Center, Agency Center, Spending Forecast Center), and a search criteria sidebar. The main results table lists several documents, including proposed and adopted budgets and capital improvement programs for the City of Seattle and King County.

Name	Status	Publication Date	Agency	Location	Plan Year(s)
<a href="#">2012 City Of Seattle Proposed Budget (PDF)</a> 751 pages	Proposed	12/21/2011	City of Seattle	WA	2012
<a href="#">2011 Adopted and 2012 Endorsed Budget (PDF)</a> 922 pages	Adopted	05/13/2011	City of Seattle	WA	2011
<a href="#">2012-2017 Proposed Capital Improvement Program (PDF)</a> 829 pages	Proposed	10/05/2011	City of Seattle	WA	2012 - 2017
<a href="#">2011-2016 Adopted Capital Improvement Program (PDF)</a> 809 pages	Adopted	05/13/2011	City of Seattle	WA	2011 - 2016
<a href="#">Capital Improvement Program (PDF)</a> 580 pages	Proposed	10/24/2011	King County	WA	2012